Integrated E-Commerce



The core value of the integrated E-commerce solution lies in the E-commerce Ordering Center (EOC), which seamlessly integrates your E-commerce business with U8⁺ system. By connecting the E-commerce platform and the business processes like sales, inventory and payment in U8* system, EOC helps you achieve whole lifecycle E-commerce order management and thus extend your business reach beyond the traditional boundaries to the internet. The integrated E-commerce solution includes applications of order management, delivery management, return management, payment management, inventory management, membership management and etc.

Unique Value

 $Support \ the \ centralized \ management \ of \ orders \ from \ multiple \ E-commerce \ platforms \ and \ online \ shops.$ Provide multiple delivery modes and barcode scanning to improve delivery services and customers satisfaction, and reduce business operation risks.

In-time and accurate settlements of multiple E-commerce platforms and currencies enhances the work

Multi-aspect E-commerce business analysis helps to establish a quantifiable performance assessment framework.

Key Features

Unique Value

Key Features

stored in the U8⁺ system.

optimizing management flow.

through deploying barcode management in the work floor

warehouse stock count, and etc through barcode scanning

Seamless integration between U8* system and the order systems of various E-commerce platforms (e.g. Amazon) encourages immediate and real-time order processing, delivery and goods outbound.

Support barcode-scanning goods inspection to avoid delivery mistakes and enhance customer satisfaction Support various delivery modes including consignment, order-based delivery, specific delivery assigned by the

E-commerce platform that accepts payment on delivery and etc.

Auto reconciliation and settlement between the logistic expenses and the logistic vendor's settlement document. Return on sales analysis based on data from multiple shops and aspects to generate real-time and traceable management analysis report.

Barcode Management

Barcode management help enterprises tackle the effectiveness problems

in operataion such as stock inbound/outbound, operation-based MO

allocation, fund management and etc. The real-time integration is

achieved to ensure that transactions in inventory, work floor and asset

are conducted inside the native U8⁺ environment. Related service such

as customized solution according to the special requirements of clients in

different industries and hardware solution is also included in the barcode

No need to deploy barcode system (server and barcode software). Simply scan the barcode, data will be automatically

Not only accomplish effective stock inbound/outbound and inventory counting but also achieve work flow management

Identify goods information and track goods location with high accuracy, further enhancing operation effectiveness and

Support variety of types of barcode scanner including corded/cordless, mobile computer, presentation and etc.

Execute operations such as stock inbound/outbound, operation-based MO allocation, work completion report,

Support 1D/2D barcodes, and a range of types of barcode such as UPC-A, EAN 13, CODE 128, and etc. Provide customized barcode management solutions according to the special requirements of specific industries.

Maintain continuous quality control throughout the process and achieve effective asset counting.

Support various types and standards of barcodes defined by different countries and industries.

Online Payment & Settlement



Online payment and settlement system contains an electronic payment and settlement platform that seamlessly integrates with the bank systems. It enables enterprises to achieve integrated application of loan, reimbursement, settlement, payment to corporate account, payment to personal account, cash, bank account, fund monitoring, bank reconciliation and account

Unique Value

Support 70 systems of more than 61 banks; realize indepth integration with systems of 18 banks Seamlessly integrate with U8⁺ finance system, enhance the effectiveness and security of settlement process,

clarify, complete and extract the correlation between business operation and payment.

Key Features

One unified interface of all bank accounts allows you to view all your fund situations at one time and make various of bank processes fast and comprehensively



Mobility



Running on iOS and Android systems, the design of U8⁺ mobile applications combines various operation scenarios and operation processes. Taking the nature advantage of the wide accessibility of mobile devices U8* mobile applications empower enterprises to improve the operation capacity, provide managers with agile sense of business changes, enable decision makers to receive real-time notifications to solve the problems in time.

Unique Value

Allow managers to capture real-time information and analysis, enhancing decision making effectiveness Access to customer and product information at any point time

Empower staffs to collect and process real-time information, and provide rapid, on-site response to critical questions.

Key Features

"Process in Hands": Mobile approval allows the business run smoothly when key staffs are out of office.

business operation at any place

"Clients in Hands": Mobile query empowers staffs to maintain clients' files, check and track order status, and

"Orders in Hands": Mobile order system streamlines the production process by moving the order process to mobile, reducing the production time greatly.

Business Analysis



The business analysis (BA) system helps enterprises to establish key business operation indicators system, business operation analysis models, and management report system based on U8+ system and other systems. By assessing and evaluating real-time business information in all aspects of operations, BA system provides managers with precise and scientific analysis to make business decisions effectively and reduce related risks.

Unique Value

Based on the massive amount of data generated from precisely designed management applications and more than 126 models in u8+ system, BA system provides enterprises with complete, comprehensive and systematic data analysis, insights of the business operations, and a whole picture of development trend.

BA system serves as a convenient and flexible tool for the professional analysts, helping them to generate more in-depth and comprehensive report for the decision makers.

Drill down analysis and query: support drill down query and analysis from mass data

Real time and holistic assessment: unified data management allows real time analysis at fast

Easy experience for everyone: powerful and personalized dashboard, designed according to the users' focus at work, empowers the users to quickly grasp key information and react

In-depth drill down for smart decision: rapid data grouping based on various analysis requirements.

Instant Communication

UTU is a U8+ platform for unified communications in enterprises including

online meetings, instant messaging, audio and video calls, availability

info, and sharing capabilities, which supports independent deployment.

"Information in Hands": Access to business information on mobile empowers managers to monitor real-time

Unique Value

Instant messaging in all operation interfaces.

Sharing on business operation data and system information in real time.

Instant notifications of most update process results.

Key Features

Multiple participants message and video call: Supports multiple participants messaging, video conference, file sharing and screen capping.

Instant communication in operation interfaces: Supports instant messaging at any stage of the operation process. Users are able to receive the message without logging in to U8* system, view the process information in the instant messages

and discuss based on the current situation. Chat history is always accessible and displayed by time Convenient business collaboration: UTU can be integrated in other systems in the enterprises, realizing real-time

communication with internal staffs from other departments, clients and vendors.

Technology Reshaping Business World

yonyou



U8⁺ Implementation Navigator is a toolkit that helps the growing enterprises to improve their abilities to use U8+ system by providing an E-learning platform to the staffs to help them implement the system on their own. It integrates the daily operations of enterprises into the ERP applications, which allows the management software become a long-term strategic partner of growing businesses on their paths of development.

Guide through the selfserviced process Enhance efficiency. Reduce operation difficulties Enable staffs to learn





U8⁺ iSD is a full service providing system that employs the concept of "cloud + endusers" to extend the IT services to the clients operating computers. Based on Yonyou's cloud-base support & service platform, U8+ iSD can be deployed on the end-users' desktop, providing online services, offline visualized service progress, self-serviced maintenance, application knowledge center and real-time service message

Real-time system message Visualized progress Self-serviced application knowledge center Online training courses



The Power of U8⁺-Irresistible Conveniences



Are you Using U8?

Are You

New Technology & New Model -- Enjoy various of U8⁺ new technologies and applications including E-commerce, barcode, CRM and etc to accomplish your business transition smoothly.

Looking for ERP Solutions

Agile & Precise -- Choose U8⁺ to achieve precise management through a packaged solution including applications of supply chain, manufacturing, finance, business analysis and etc.

Are You Using System of Other Vendors?

Easy & Fast -- The powerful U8⁺ platform enables you to transfer your data and applications smoothly thus allow your business model to adapt to the trend immediately.

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Best Asian Management Software For SMEs Best Intergrated Business Management Platform For Growing Business

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Precise Management & Agile Operation Same Choice of 600,000+ Global Enterprises **Precise Management & Agile Operation**

126 Modules 10 Industries

8 Business Solutions

Your Best Choice Why U8⁺ V11.1



Total Business Solution

126 modules cover all lines of business including finance, supply chain, HR, sales, marketing and etc.

All Indurstrial Solutions

U8⁺ provides 10 main industry solutions (machinery, electronics, transportation, garment, chemical, life sciences, F&B, wholesale distribution, service, logistics) and 220+ sub-industry solutions, used by 600,000+ enterprises.

Powerful Platform

U8* does not only help enterprises to achieve precise management, but also adapt better to the rapid change by utilizing the platform, which supports new technologies such as integrated E-commerce, CRM and barcode management.

Easy Deployment

Taking the advantage of the unified application platform, enterprises can easily deploy new applications according to specific requirements at each development stage.

Rapid Implementation

The deployment model of U8⁺ implementation is designed for speed and transparency. The Implementation Navigator helps to reduce the time of implementation, enhance staff IT capacity, and support continuous software optimization.

Superior Service & Support

Based on Yonyou's cloud-base service platform and abundant local support resources all over the world, the "Green Desktop" deployed in client allows users to access to massive information on Yonyou cloud and to achieve real-time communication with Yonyou professionals. Yonyou keens on providing consistent and seamless support you need to accomplish application and simplicity improvement.

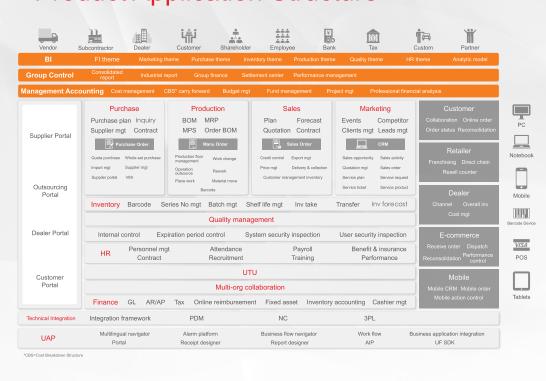


10 Business Solutions

Overview

Leaping from traditional ERP mode to the "software + cloud" mode, the new Yonyou U8+ establishes a Unified Application Platform (UAP) for growing business to achieve precise management and agile operation on cloud base. The special "software + cloud" mode also assists managers to ease their daily work with high flexibility, make more intelligent decisions and realize closer collaboration within the organization. Developed on the powerful UAP, U8+ not only provides All-in-One solutions for 10 main business lines, but also supports various applications such as E-commerce. Embracing massive successful customization experiences on UAP, the new U8+ offers wide ranges of cloud applications in collaboration with various ecosystem partners aggregated in the Developer Community. Last but not least, using the U8+ Service Community, clients are provided with multiple methods of interaction with Yonyou professional support and service team.

Product Application Structure





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Manu-

facturing

Being the basic application in the U8⁺ system, financial accounting plays as a vital role in the daily financial work of a CFO. FI modules include GL, AR/AP, UFO report, cashier, receipt mgt, online reimbursement, online banking and etc..

Automated financial processes

Strict internal control and risk mgt. Sophisticated financial analysis and business tracking.

As the core application in the U8⁺ system, manufacturing helps growing manufacturing companies to sync internal production with demand, facilitate internal collaboration and streamline production process.

Complete BOM lists: support various kinds of BOM lists of different

Comprehensive production plan modules: cover 5 main production plan modules: MPS, MRP

Effective shop-floor mgt: management on production process plan, production capacity control, operation



U8⁺ PDM helps enterprises streamline product lifecycle management. While building compliance into the processes, it helps companies create competitive products and greater insight into market opportunities.

Standardized R&D process. Real-time project mgt.

Streamlined R&D to manufacturing process.



U8⁺ OA helps companies to manage their organization and enhance multi-org collaboration with flexibility, comfort, ease and security, resulting in standard collaboration regulations and healthy organization cultures.

"People-oriented" multi-org management platform. Multi-system integration, eliminate information isolation.

Process standardization, online approval, fast decision making.



U8⁺ budget mgt consists of budget system setup, budget planning and adjustment, budget control and budget enforcement analysis, making enterprises effectively tackle the mgt problems of plannning, collaboration, control and motivation.

Sound budget mgt system. Lifecycle budget control.

Comprehensive budget enforcement analysis.



U8⁺ SCM enables companies to achieve finance-operation integrated mgt through putting these two applications together, enhancing mgt effectiveness and efficiency.

Barcode mgt integrates both hardware and software. Finance-operation integrated applications. Tracable supply chain analysis.



U8⁺ CRM is another core application of U8⁺. It looks at the needs of marketing and helps them to manage and analyze the whole process of sales and marketing.

360° clients information integration.

Agile management of sales actions and processes. Integrated sales and marketing costs management.



U8⁺ HR makes enterprise achieve comprehensive operation management, from daily work (payroll and attendance) to recruitment, training and performance. It brings agile HR management to the companies by engaging staffs throughout the process.

Effective human resource cost control. Comprehensive performance management. Establish a HR system which integrates with business operations.



U8⁺ cost management builds up a multi-dimensions agile cost control system for enterprises. It not only supports calculating the manufacturing cost of each product and optimizing cost breakdown structure, but also enables agile cost control and desicion-making analysis.

Support actual cost and standard cost accounting. Support total cost/breakdown cost carry-forward. Support goods shipped in-transit and collecting by installment.



U8+ fund management provides companies with precise fund forecast, fund raising/investment, fund interests calculation and fund analysis applications, thus enhancing effectiveness of utilizing funds and proventing from operation risks.

Precise fund forecast.

Multi-channel fund raising/investment management. Unified fund interest calculation management.

Industry

Yonyou U8⁺ Industry Solution, built on Yonyou and its partners' rich experiences of the best management practices in each industry, helps the enterprises fast deploy with low risks. Yonyou U8⁺ Industry Solution covers ten main industries including machinery, electronics, transportation, garment, chemical, life sciences, F&B, wholesale distribution, service and logistics, and more than 220 sub-industries.



Machinery

U8⁺ Machinery Solution focuses on agile manufacturing and precise planning. It supports various manufacturing modes such as manufacturing by order, assembling by order and large volume customized manufacturing. With U8⁺ Machinery Solution, companies can build up a centralized control platform and enhance its core

Key application: PDM interface, mould mgt, BOM query, inquiry and price parity, cost breakdown, presale evaluation, job ticket dispatch, engineer change mgt, ATS interface...



Electronics

U8⁺ Electronics Solution focuses on the collaboration and management along the operation process from procurement to cost control. It achieves the real-time information sharing among the players in the supply chain, eliminating of demand fluctuation, reducing cost and accurate order fulfilment.

Key application: capacity planning, ECN change mgt, returnable packaging, procurement inquiry, mould mgt, dispatch order, alternative item mgt, BOM query..



Transportation

U8⁺ Transportation Solution aims to build up a highly effective motor eco-system with the concept of agile management. With the foundation of strict quality track, the system helps the companies reduce cost and fulfil order on time.

Key application: supply chain collaboration, Kanban mgt, capacity planning, consignment mgt, VMI procurement, EDI, PDM, and MES interfaces.



Garment

U8⁺ Garment Solution is built on the advanced management modes in the garment industry. It solves the core problems in all lines of business (sales channel control, E-commerce management, supply chain management, planning, shop-floor RFID data collection, cost accounting, etc.) and therefore establish an agile and precise management platform with best practices in garment industry for enterprises to leverage on

Key application: material forecast, order whole life cycle mgt, sample mgt, manufacturing planning, BOM mgt, asset mgt, job ticket mgt, piece wage, progress track, barcode app, packing & shiping mgt...



Chemical

U8⁺ Chemical Solution fulfils the fundamental requirements in the industry including bulk procurement, quality-based price calculation, barcode management, manufacturing data monitor, asset management, quality management and cost management. It aims to enhance company's ability to adjust itself to the fast changing market and to maintain the high safety-level manufacturing.

Key application: quality mgt, measuring intrument mgt, bulk raw material procurement, budgeting, logistics mgt, presale cost analog, MES, receipt confidentialty mgt, asset mgt.



Life Sciences

U8⁺ Life Sciences Solution focuses on GMP quality management, indepth sales & marketing management and precise cost management to help pharmaceutical companies achieve agile internal management and collaborative external supply chain control through aligning upstream suppliers, downstream resellers and end-users

Key application: material balance, batch tracing, clearance management, GMP/GSP standard, channel mgt, settlement management (return & commission on sales), sales representative management, expenses budget & reimbursement...



Food & Beverage

 $\mathrm{U8}^{\scriptscriptstyle +}$ F&B Solution covers total management of food safety, supply chain, manufacturing cost, distribution, budgeting and collaboration. It is suitable for the special features of F&B industry such as flexible planning, precise cost control and various marketing methods, enabling the enterprises to grow stronger and bigger.

Key application: quality control, batch tracing, channel mgt, expire date control, distribution, commission mgt, transportation mgt, receipt mgt, quality tracing, procurement mgt, packaging mgt, barcode



Wholesale Distribution

U8* Wholesale Distribution Solution is a collaboration-oriented solution which facilitates up-to-downstream operation with the foundation of the integrated internal operation process to enhance the supply chain competitiveness of the companies.

Key application: batch tracing, sales channel mgt, expire date control, resell & distribution, commission mgt, logistics mgt, receipt mgt, quality tracking, packaging mgt..



Logistics U8⁺ Logistics Solution streamlines whole-process operations including

warehouse, road transportation, supplier, freight, customs clearance, bonded logistics, value-added logistics works and etc., providing logistics companies with solid foundation for fast-track supply chain

Key application: freight mgt, custom clearance, order mgt, E-service EDI..



IT Services

U8⁺ IT Services Solution realizes the collaboration of project management and organization management, establishes a scientific project management system which controls projects in an all-round way (objectives, plans, progresses, resources, costs and risks control,) enhances the project implementation effectiveness and its successful rate, and strengthens companies' business management

Key application: IT project mgt.

Best Practices

Industry.

Construction

San Tai Construction Pte Ltd Hong Dat Engineering Pte Ltd China Railway No.5 Engineering Dona Hui Construction Pte Ltd Derman Aluminum (SG) Pte Ltd Sinohydro Corporation

Trading

Kavo Dental Asia Pacific Pte Ltd Prosperity Steel United Pte Ltd Glory Asia Ocean Shipping Pte Ltd Kibing Group (SG) Pte Ltd Baoou Steel (SG) Pte Ltd Qilu Steel Pte Ltd TGI Technology Pte Ltd Applism Pte Ltd

Marine&Offshore JL Marine & Engineering Pte Ltd

Toptip Holding Pte Ltd

600,000+ Customers

Manufacturing Hong Leong Asia

LHT Ecotech Resources Pte Ltd Hoyer Motors Asia Wei Chai (SG) Pte Ltd Stargazer Cable Assembly MIPOX Malaysia Sdn. Bhd Asia Polyurethane Mfg Pte Ltd Qian Hong Packaging Rex Plastic (M) Sdn. Bhd

F&B

Cafe de Coral Holdings Limited Bian Bee Co. Pte Ltd Jin Sha Xuan Pte Ltd



Ultimate Senses Pte Ltd

One Mart Pte Ltd

Professional Service MT Foundation Step























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